

&KHPLVWU\ 1HXURFKHPLVWU\  
&51

,QVWUXFWRU 'U .HOO\ 'UHZ  
2IILFH RIILFH KUMULH ) 0:)  
7HOHSKRQH  
H PDLO NGUHZ#DODVND HGX  
/HFWXUH 75 0XULH URRP

3HUXVDOO &UHDWH D 3HUXVDOO DFFRXGV: DQG HSRQUUFRJLVWFBWVLRQ

+RPHZRUN \$VVLLJQPHQWV SRVWHG+R DFRXGX/H DFKMIGX EHH DLQQDQVRI W  
RWKHUZLVH/DVLF:DMWHGRW DFFHSWHG  
+RPHZRUN DQG UHDGLQJ DVVLLJQPHQWV RWKHU WKDQ IURP

+RPH ZRUN PDN\$WWSHQG QHXURVFLHQFH VHPLQDUV \$ ZULWH XS DERXW D  
SHHU UHYLHZV RI VHOHFWHG DUWLFOHV 8S WR +: DVVL  
KWWSV QHXURVFLHQFH QLK JRY QHXURVHULHV +RPH DVSL

&RXUVH 'HVFULSRVLRQ ZLOO FRYHU EDVLEWHUURSSOLHGJDDSHLQV RHFVWU  
FKDSWHUV IURP DVVLLJQHG WH[W DV ZHOO DV UHFHQW DQG  
FRQFHSWV LQWURGXFHG LQ OHFWXUHV ZLOO EH DSSOLHG W  
6WXGHQWV ZLOO OHDUQ WR SUHSDUH 3 2(Ge'0WUà à OO

‡ .QRZ IXQFWLRQV DQG GLVHDVHV DVVRFLDWHG ZLWK QH)  
‡ 5HFRJQL]H VWUXFWXUH DFWLYLV\ UHODWLRQVKLSV DQG  
QHXURWUDQVPLWWHU DJRQLVWV DQG DQWDRJQLVWV  
‡ %H DEOH WR DGGUHV GHWDLOHG PHFKDQLVPV RI QHXU  
‡ 6\QWKHVLV  
‡ 6WRUDJH  
‡ 5HJXODWHG UHOHDVH  
‡ 5HFHSWRU VXEW\SHV DQG HIIHFWRUV  
‡ 7HUPLQDWLRQ RI HIIHFV  
‡ .QRZ EDVLF QHXURFKHPLFDO DQDWRP\ RI WUDQVPLWWH  
+RPHZRUN 6WXGHQWV ZLOO EH JXLGHG E\ WKH LQVWUXFW  
SDSHUV WR DFKLHYH WKH IROORZLQJ REMHFWLYHV  
‡ .QRZ KRZ WR GHFLSKHU D VFLHQWLILF SDSHU  
‡ .QRZ KRZ WR LQWHUSUHW GDWD SUHVHQWHG LQ IRUPDW  
‡ .QRZ KRZ WR FULWLFDOO\ HYDOXDWH H[SHULPHQWDO GI  
FRQFOXVLRQV GUDZQ IURP GDWD VKRZQ DQG GHIIHQG R  
‡ .QRZ KRZ WR SUHSDUH D SHHU UHYLHZ RI D VXEPLWWHG  
HGLWRU

\*URXS 3URMHFW 6WXGHQWV ZLOO EH JXLGHG WKURXJK RU  
IROORZLQJ REMHFWLYHV  
‡ %HFRPH IDPLOLDU ZLWK GDWD EDVHV DQG RULJLQDO OL

.QRZ HIIHFWLYH WHFKQLTXHV IRU RSWLPL]LQJ SRVLWLY  
SOD\HU DQG DV D JURXS OHDGHU  
7RWDO SRLQWV LV FDOFXODWHG IURP WKH DYHUDJH RI DOO  
SUHVHQWDWLRQV DUH WKUH DUH PHPEHUV LQ WKH JURXS  
GRHV QRW GLYLGH LQWR FODVV QXPEHU HYHQO\ DQG ZH HQ  
GURS WKH FODVV EHIRUH WKH HQG RI WKH VPHVWU \*URX  
DOO JURXS V PXVW JLYH DW OHDVW DV PDQ\ SUHVHQWDWLRQ

7H[W %DVLF 1HXURFKHPLVWU\ 0ROHFXODU &HOOXODU DQG OHGI  
WKGHLWLRQ LI \RX FDQ WJHGLWLRQ WKH DQG GVVXIIILFH

2WKHU 5HTXLU2GLJLQDO UHVHDFK DQG UHYLHZ DUWLFOHV WR EH DVVLJQ  
5HDGLQJ

+RPHZRUN ([DPV DQG TXL])HV ZLOO W\SLFDOO\ FRQVLVW RI D VXEVHW  
\*UDGLQJ VFKHGXOH IRU ZKHQ KRPHZRUN LV GXH 3HUPLVVLRQ WR KI  
DQG ZLOO QRW EH DFFHSWHG ZLWK KRPHZRUN ZLOO OUDQVPHQ  
DUUDQJHPHQWV DUH PDGH EHIRUH WKH KRPHZRUN LV ODWH  
H[FHSWHXQGHFFXPVWDQFHV ,I VXFK FLUFXPVWDQHFRW DUL  
WKH VFKHGXOHG WLPH RI WKH H[DP ,I D PDNH XS H[DP LV  
WKH RULJLQDO H[DP \$Q\ VWXGHQW VXVSHFWHG E\ WKH LQ  
DVVLJQH D FRXUVH JUDGH RI ) FRXUVH GURS IRUWZUQJ  
DVVLJQH ZLOO EH EDVHG RQ WKH RYUZLOO SXVIRUQDFFH  
\$ % & ' DQG EHZ LV IDLOLQJ  
\$GG VHPLQDUV <RXGURRVRH WR MRXUQDO \RXU LPSVSRQVRIHQ  
D TXL] RSWLRQDQG GURS RQH TXL] JUDGH <RX ZLOO EH DVNHG WR WXUQ

'LVDELOLWLHV 6WXGHQWV ZLWK D SK\VLFO RU OHDUQLQJ GLVDELOLW\ DU  
LQ WKH 'LVDELOLW\ 6HUYLFHV RIILFH ORFDWHG LQ WK  
PXVW SURYLGH GRFXPHQWDWLRQ RI WKH GLVDELOLW\ 'LV  
DUUDQJHPHQWV IRU WDNLQJ WHVWV ZRUNLQJ KRPHZRUN D

\$VVLJQPHQWV IRU &KHPLVWU\

([DPV SWV HD SWV  
4XL])HV SWV  
3UHVHQWDWLRQV RI RULJLQDO UHVHDFK SDSHUV  
&RPSUHKHQVLYH ILQDO H[DP SWV  
+RPHZRUN 3HUXVDOO FRP&HQSWV a SHHU  
UHYLHZ